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# BRIDGE

**RUSSIA-ASEAN BUSINESS COUNCIL**

August 2015



**Alexander Ruchyov:**  
**Malaysia and Brunei**  
**are waiting for Russia**



**MG3 is a specialist, independent geoscience Survey Company operating in both the offshore and coastal environment, providing worldwide marine geochemical, geophysical and geotechnical services.**



**MG3 offers a range of marine and geoscience services worldwide using DP multi-role vessels and other suitable vessels.**

**Strategic partnering allows provision of geochemical, geophysical and geotechnical surveys across various regions including the Americas, Caribbean, Africa, Asia Pacific, Arctic and Europe. MG3 has an established project track record for Oil & Gas Majors for geochemical exploration, high resolution geophysics and geotechnics with an emphasis on technical innovation including Arctic operations and deep water expertise and capability.**

**MG3 focuses on providing innovative and integrated geoscience solutions. MG3 aims at delivering sector leading data quality, health and safety, and environmental management whilst offering cost benefits to clients.**

**By operating with partners globally and suppliers with local knowledge and experience, MG3 designs and implements technical and commercial solutions for the benefit of its customers and staff.**

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# RUSSIA-ASEAN BUSINESS COUNCIL

A second business mission of Russian entrepreneurs to countries of the Association of South East Asia Nations (ASEAN), Malaysia and Brunei, will be held in 22-29 August 2015 by the Ministry of Economic Development of the Russian Federation together with the ASEAN-Russia Business Council.

**T**he Russia-ASEAN Business Council got a fresh start in June 2012, with the replacement of founders at its annual meeting. The Morton Group, the biggest real estate developer in Moscow and the Moscow region, joined the Chamber of Commerce and Industry of the Russian Federation and headed the business wing of the Council.

The new work concept defines four main areas of the development of the Russia-ASEAN Business Council — economic and investment, technological, socio-cultural and political. The economic and investment block provides direct contacts between businessmen: monitoring of the economic status of ASEAN member countries,

databases, including those of investment projects, business clubs and theme events both bilateral and regional, selection of partners for projects and so on.

As of now, the Business Council unites 19 companies, some of them with state participation.

The members represent all economic sectors: construction, mining, transport, infrastructure, high technologies and information security.

The Russia-ASEAN Business Council has established direct relations with the ASEAN Secretariat and Business Advisory Council. The entire operations of the Business Council are coordinated by the Russian Foreign Ministry Department



*Members of the Russia-ASEAN Business Council*

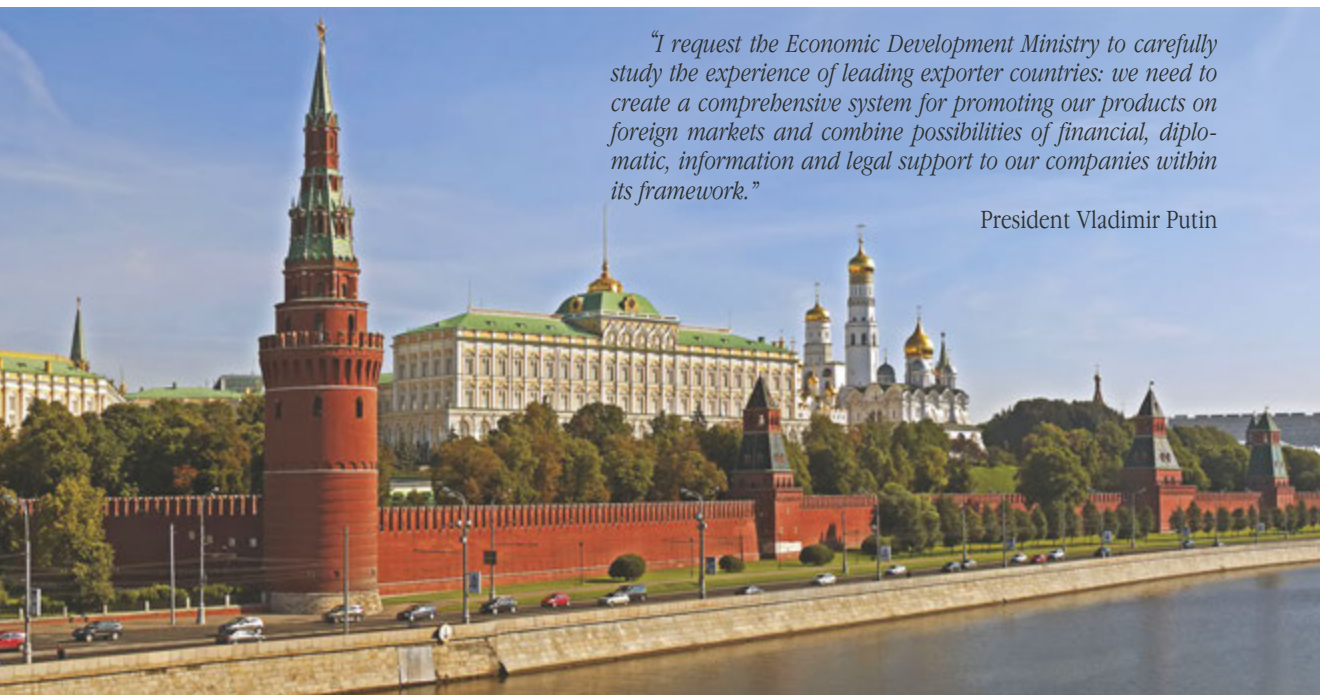
for Asia Pacific Cooperation, the CCI of Russia Department for Liaison with Business Councils and the Russian Economic Development Ministry Department for International Cooperation.

The Business Council intends to foster the implementation of the Russia-ASEAN roadmap approved in October 2012 and projects capable of strengthening cooperation between business communities in Russia and ASEAN member states.

**Victor Tarusin,  
Executive Director**



# Russia: facts and numbers



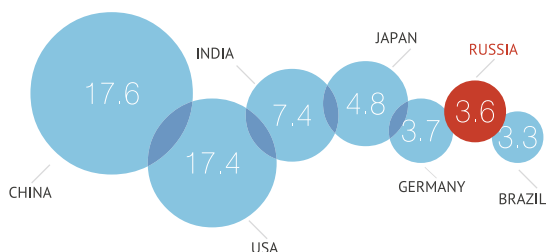
*"I request the Economic Development Ministry to carefully study the experience of leading exporter countries: we need to create a comprehensive system for promoting our products on foreign markets and combine possibilities of financial, diplomatic, information and legal support to our companies within its framework."*

President Vladimir Putin

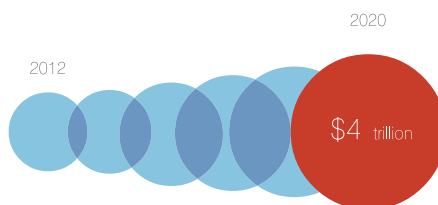
**T**he Russian Federation is a country in northern Eurasia. It is a federal semi-presidential republic. At 17,075,400 square kilometres (6,592,800 sq mi.), Russia is the largest country in the world, covering more than one-eighth of the Earth's inhabited land area. Russia is also the world's ninth most populous nation with nearly 144 million people as of November 2014.

Extending across the entirety of northern Asia and much of Eastern Europe, Russia spans nine time zones and incorporates a wide range of environments and landforms. From northwest to southeast, Russia shares land borders with Norway, Finland, Estonia, Latvia, Lithuania and Poland (both with Kaliningrad Oblast), Belarus, Ukraine, Georgia, Azerbaijan, Kazakhstan, China, Mongolia, and North Korea. It shares maritime borders with Japan by the Sea of Okhotsk and the U.S. state of Alaska across the Bering Strait.

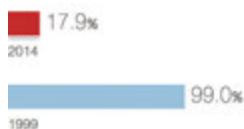
Russia is the 6th largest economy in the world.  
*GDP purchasing power parity, \$ trillion*



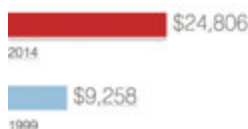
The Russian economy is expected to grow to almost \$4 trillion in 2020.



Public debt.  
% of GDP



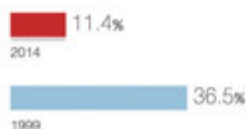
GDP per capita almost tripled, \$



International reserves of Russia increased more than 30 times.  
\$ bn



Lower inflation rate.  
(CPI year-end), %



Total value of assets of Russian banking system increased more than 20 times.  
\$ bn



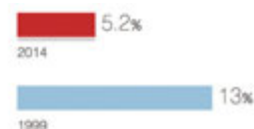
Average nominal monthly wage grew almost 14 times, \$



Capitalization of the Russian Stock Market grew more than 10 times.  
\$ bn



Strong labor market. Low unemployment rate, %



7th largest domestic market.



3 times larger middle class in last 5 years.



Sources: IMF, Central Bank of Russia, Russian Federal Treasury, Rosstat, Moscow Exchange, World Economic Forum Global Competitiveness Report  
Actual 2014 or expected where actual not available

## The CCI of Russia — the guide of Russian business

“The Chamber of Commerce and Industry of the Russian Federation is a unique organization that helps to create a favorable business environment and global connections for a wide network of Russian territorial and international chambers. Our goal is to promote the growth of the Russian economy, clear trade barriers and support investment initiatives.”

The Chamber of Commerce and Industry of the Russian Federation is a non-governmental non-profit organization uniting its members to meet the tasks and objectives set by the Russian Law on Chambers of Commerce and Industry in the Russian Federation and the Chamber's Charter.



The Chamber of Commerce and Industry of the Russian Federation represents interests of small, medium and big businesses and encompasses all business sectors — manufacturing, domestic and foreign trade, agriculture, finance system and services.

**Sergey Katyrin**  
**President of the Chamber of Commerce and Industry of the Russian Federation**



**M**ORTON Group is a leading Russian real estate developer which celebrates its 21<sup>st</sup> anniversary in 2015. The company is focused on the construction of large residential areas in Moscow and city suburbs fully provided with social and engineering infrastructures for comfortable living, education and recreation.

In recent years MORTON has been steadily listed amongst the top three Russian companies in terms of construction volumes, being the largest one in the Moscow region. The company commissioned 1.03 m sq m of housing space in 2014.

The year 2014 was the most triumphant for the company by the rates of construction and sales. Real estate sales by MORTON Group grew 16% year-on-year in 2013-2014. An average cost of housing meters sold by the company last year grew 14.5%.

MORTON Group earnings were up 18% in 2014 to RUB 60.7 b. They stood at RUB 51.3 b in 2013.

The overall income of MORTON Group projects currently amounts to 8 m sq m of housing, and the total number of projects has reached 39. Besides, the company is working on a number of large projects in Moscow and the Moscow region to have a total area of about 3 m sq m. Every fourth

apartment built in the Moscow region is sold by MORTON Group.

MORTON Group was listed amongst 199 strategic companies of Russia in February 2015.

In 2014 MORTON Group became the largest developer on the Russian real estate market, with the record construction rates of 1.03 m sq m of housing, and topped the INFOLine Building Russia Top rating.

Upward indicators and the steady position of MORTON Group have enabled the National Rating Agency to upgrade the company's credit rating for three years in a row. The rating was upgraded to A+ in December 2014.

The strategic task of the company is to bolster its industrial component and to create a strong industrial and technological core comprising of its own integrated house building factories, concrete factories and other field-specific productions.

The first ultra-modern integrated house building factory, GRAD, with an annual output of 525,000 sq m was launched in 2014. It is being built in the Moscow region in a partnership with the state-run company, RUSNA-NO. The factory will be a platform for the introduction of new technologies in the Russian construction industry. The company plans to build a network of integrated house building

factories in regions. A primary area of MORTON Group operations is government construction contracts, under which the company has built over 700,000 sq m of homes.

MORTON Group is actively implementing joint projects with the leading Asian and West European companies in high-tech construction and industry sectors. The company brings to the Russian market the latest world innovations in the area of higher energy efficiency and energy saving in residential and office buildings, the construction material industry, the development of life sustaining systems for large residential areas, and transportation.

MORTON Group is experienced in using innovative construction materials and advanced transportation systems, implementing large housing and public utility projects and constructing large-panel house building plants.

The company is ready to foster international cooperation by attracting new technologies and introducing its own advanced designs. As of now, big companies from Germany, Japan, China and Egypt are amongst foreign partners of MORTON. The company is interested in equally energetic expansion of business contacts in the future.







# Leader Group

**L**leader Group is one of the leading Russian developer holdings that has been successful on the market of Saint-Petersburg, Leningrad Oblast, Moscow and Greater Moscow Area for over 20 years. Starting from its foundation in 1988 Leader Group has grown from a small enterprise specialized in design and development of commercial and industrial real estate to the high capacity development holding taking control of all project development stages encompassing the concept, construction, sales to facility management.

The company can boast having built over 1.6 m sq m of real estate and having put into operation more than 50 residential and commercial projects. The most ambitious projects to name: Leader Tower, a 140-meter business center and the highest building in Saint-Petersburg, as well as residential houses at the built-up lands in the water area of the Gulf of Finland.

The key directions of the company activities are development and construction of residential and commercial real estate. For a number of years Leader Group has been ranked among the top 5 developers of the North-Western Region. The current portfolio consists of 19 residential compounds with the gross area of about 1.5 m sq m – from high-scale residential clusters packed with necessary infrastructure to small-scale residential complexes integrated into the long-established urban areas. Currently we have a number of large-scale residential complexes and clusters being developed with the total area of about 4 m sq m.

The Group of Companies encompasses business units and affiliates specialized in design, construction and facility management of real estate, as well as mechanical works and services, manufacture of concrete goods for various purposes. The total number of staff makes over 2,000.

Nowadays Leader Group is a steady market player seeking for expansion of its production infrastructure of construction materials and also the scale of residential construction. Our prospective strategic goal is to raise at least 1 m sq m of real estate annually. Our daily task supported by each company employee is to develop high-quality and comfortable real estate that would match the highest requirements of our consumers.



# INTER RAO–Export

**I**NTER RAO–Export LLC is a specialized company within Inter RAO Group, established in 2011, to develop international business in power equipment supply and engineering, including construction, reconstruction, repair and maintenance of power facilities. The company also acts as an agent promoting products and services of Inter RAO Group at global markets.

#### Our projects under implementation:

- Total value of the contracts — more than \$ 680 m
- Total capacity of the power facilities being built — 431 MW
- Total capacity of the power equipment supplied — 855 MW

The company's business initially covered countries of Latin America, such as Venezuela, Cuba, Ecuador. Besides, development strategy of INTER RAO–Export aims at entering new promising markets both in South America and other regions, including Africa, Middle East, South and South-Eastern Asia.

The new promising projects of the company comprise construction of power generation facilities with the total installed capacity over 2 GW.

INTER RAO–Export carries out non-stop market scanning and studying of potential projects.

The official representative office of the company functions in the Republic of Ecuador.



## The Association of Electronic Trading Platforms

**T**he Association of Electronic Trading Platforms (AETP) was founded in 2007; it currently operates 22 branches in various cities of Russia. Over thousand company employees perform government procurement analysis, develop software, support trading, organize procurement seminars, and license cryptographic activity and other types of services.

A multi-language software product Seldon.Basis was released in 2014 as a business platform and the fullest database of companies, their activity, financial status, closed contracts, arbitration proceedings, etc. It is possible to

search for companies and sole proprietors by a number of parameters, such as their name, contacts, address, names of founders and co-owners (for legal entities). The service will correct possible mistakes and suggest the name of the organization before you finish typing your query. Representatives of foreign companies can easily use Seldon.Basis as key information is available in eleven languages.

For detailed information about the company and the platform, please visit our websites [www.aetp.ru](http://www.aetp.ru) and [www.basis.seldon.ru](http://www.basis.seldon.ru).



Association of  
Electronic  
Trading  
Platforms



# Nizhny Novgorod Institute of Applied Technologies



**“N**izhny Novgorod Institute of Applied Technologies” LLC (NNIAT) is a steadily developing company with an extensive network of branches in Russia and abroad. Since its establishment in 2006 NNIAT has gained a large experience in rendering a wide range of services to leading companies of oil and petrochemical industry:

- cleaning of all types and sizes of storage tanks for oil and oil products.

Our technology enables us **to return up to 97% of hydrocarbons to the production cycle that allows to benefit our clients.** The recovered hydrocarbons almost do not contain mechanical impurities, **therefore there is no breakdown in technological process and pipelines wear.**

*In the last few years we have cleaned over 1,000 tanks with a maximum capacity up to 120,000 m<sup>3</sup>.*

- microbiological treatment of oil-contaminated waste. By use the self-produced biological preparation, we get safe soil mix for recycling.

*In the last four years we have treated more than 60,000 m<sup>3</sup> of oil-contaminated waste using microbiological method.*

- closed-circuit treatment of oil-contaminated waste suitable for extraction of useful hydrocarbonic part and decrease of waste quantity to be treated using microbiological method. As a result the hydrocarbonic part of the waste is returned to the client.

*In the last two years we have recycled more than 150,000 m<sup>3</sup> of oil-contaminated waste using closed-circuit treatment.*

- localization, cease of migration and extraction of underground pools (“lenses”) with oil products;
- cease of oil products’ spill into artificial and natural water bodies;
- soil cleaning (all the way down the contamination without excavation) and ground waters;

*In the last three years we have remediated over 850,000 m<sup>3</sup> of oil-contaminated soil.*

- design and engineering of oil and petrochemical industry facilities;
- construction of oil and petrochemical industry facilities.

For many years NNIAT has been a reliable partner of leading companies of oil industry, such as **OJSC Gazpromneft, LLC Lukoil, OJSC NK Rosneft, TNK-BP, BP plc, Total S.A.** and their subsidiaries, which is confirmed by reference letters.

Technologies developed by NNIAT have been successfully implemented in Europe and in the Middle East within the projects mutually executed with foreign enterprises. Technologies’ implementation and technical support is carried out by our specialists.

**We preserve the highest HSE standards. All our solutions are eco-friendly and fully compliant with oil industry and HSE regulations.**

## Certification

Our company adheres to the System of the quality management GOST R ISO 9001-2008 (ISO 9001:2008). We also have the certificate of conformity to requirements of the environmental management system GOST R ISO 14001-2007 (ISO 14001:2004) and the certificate of conformity to international standards GOST 12.0.230-2007 (OHSAS 18001:2007).



**Company name:** Limited Liability Company “Nizhny Novgorod Institute of Applied Technologies”

**Headquarters:** 8 Germana Lopatina Street, 603163, Nizhny Novgorod, Russia

**Tel.:** +7-831-460-32-59

**Fax:** +7-831-460-41-85

[www.nipt.ru](http://www.nipt.ru)

[office@nipt.ru](mailto:office@nipt.ru)



**W**e supply and trade physical crude oil, light distillates, middle distillates and fuel oil from our extensive base of assets; which includes the production of 2.1 million barrels of crude oil a day and the refining capacity of 1.5 million barrels a day.

## Trade products:

Naphtha, Gasoline, Gasoil/Jet Kerosene, Fuel Oil

**Address:** 65, Chulia Street, # 48-07  
OCBC Centre, 049513 Singapore

**Tel.:** + 65 6796 2311

**Fax:** + 65 6438 5335  
bhamberg@lukoil.com.sg  
litasco.com

## TransOilService

**I**n 2007–2010 TransOilService — one of independent companies on the oil and petrochemical wholesale market in Russian Federation sold all range of light and dark oil products in any part of the country.

In addition to providing regions of Russia with fuel TransOilService provided export.

Thanks to the professionalism of specialists the company has developed a trusting and mutually beneficial relations with several large traders.

Supply of petroleum products carried by rail, self-pickup.

TransOilService has regular clients from Kazakhstan, Afghanistan and different parts of Russia including Bashkortostan, Chelyabinsk region, Sverdlovsk region, Nizhny Novgorod region, Perm region, Samara region and Moscow region.

TransOilService has provided its services and products to ZAO “Ufa-Oil”, ZAO “ASPECT”, “Torgoviy dom “Evrasholding” Ltd, “Tatnefteproduct” Ltd, ZAO “Kamskie Rezervy”, OAO “Nizhnekamskneftehim”, OAO “NIINEftehim”, OAO “Nizhnekamskshina”, OAO “Torgoviy Dom NLMK”, OAO “Udmurtnefteproduct”, OAO “Tatneftetehiminvest-holding”, OAO “VNIIS”, ZAO “Kazancompressormash”.

The company set itself the goal of becoming a model of quality service to its customers. The professional staff was always concerned about quality of oil products, reducing the processing time of customer orders and the forming of optimum assortment and prices. In 2010 TransOilService reorganized management system to international standards of corporate and financial management, ensuring product quality and service.

In 2007–2013 the leading activity of the TransOilService was a geological-technological research in a drilling

wells process, technological research of wells and development of high-tech services to intensify production of hydrocarbons.

Technical Department of the company develops advanced technologies and methods of influence on bottomhole formation zone wells, enhanced oil recovery and growth of oil and gas.

Performance, technological effectiveness and efficiency of used technology proved by tests in oil fields in Russia and Kazakhstan.

Develop advanced technologies for water shutoff and gas shutoff.

The company sets as a main direction a conversion from single treatments of individual wells to the systemic exposure to the object, including comprehensive treatment of well-pulse wave and termobarochemical method of treatment in order to improve throughput properties and oil recovery enhancement.

Professionalism, creativity, dynamism, honesty, long-term relations orientation, stability are the basic principles and values of TransOilService



**Tranceoilservice**

JSC “Tranceoilservice”

Russian Federation, Republic of Tatarstan,

Leninogorsk, B. Hmelickovo str, 18

Telephone/fax: +7 (85595) 2-50-67

E-mail: transoilserv@bk.ru,

transoilserv777@gmail.com

Skype: transoilserv

# The Russian Direct Investment Fund

**T**he Russian Direct Investment Fund (RDIF) is a \$10 b fund established to make equity investments primarily in the Russian economy.

In all of its investments, the fund is uniquely mandated to secure co-investment that as a minimum matches its commitment – thus acting as a catalyst for direct investment into Russia.

RDIF has invested and committed for this purpose over RUB 400 b, of which RDIF alone invested RUB 50 b and over RUB 350 b came from co-investors, partners and banks.

RDIF also attracted over \$15 b of foreign capital into the Russian economy through long-term strategic partnerships.

The fund was created in 2011 under the leadership of the President and Prime Minister of the Russian Federation and is managed by a highly qualified team of private equity investment professionals with broad international and Russian experience.

To act as a catalyst for foreign direct investment, talent and technologies into Russia by attracting leading international co-investment partners

- Focus on market leaders
- Growing middle class
- Import substitution
- Sectors where Russia has sustainable competitive advantage
- Significant opportunities and growing demand for new infrastructure
- Opportunities to radically increase efficiency of Russian producers
  - Acts as a catalyst for FDI into the Russian economy
  - Maximizes returns on investment
  - Contributes economic modernization
  - Spurs innovation and the exchange of ideas
  - Acts transparently and exercise good stewardship of funds
  - Predominantly Russian Federation
  - Up to 20% of the Fund can be deployed outside of Russia

RDIF Management Company is a 100% subsidiary of Vnesheconombank (VEB), Russia's state development bank, and operates according to international best practices of investment governance.





# TVER REGION

The Central Federal District of the Russian Federation

## Favourable geographical location

Location between two largest Russian markets — Moscow and St. Petersburg



## Our success story

Over **50 investment projects** with total investment of **more than 910 m euros** were implemented and **8,000 new jobs** were created **within 5 years**.

Today over **90 investment projects** with total investment of **3.8 b euros** and creation of **22,000 new jobs** are being implemented in Tver region. They include investment projects of such companies as **Shell, Hitachi, Ahlstrom, Paulig, OZON.ru, Pareto-Print, OTTO** and others.

## Conditions for comfortable life and recreation

**Tver** — water entertainments in downtown.

**Ivankovo Reservoir** — elite resort, yachting.

**Kalyazin** — “country houses”, yachting.

**Nelidovo** — motocross.

**Torzhok** — historical and architectural museum in the open air.

**Kalinin municipal district** — 4x4 driving.

**Ostashkov** — Seliger lake, Nilo-Stolobenskaya Pustyn Monastery.

### Ecology

According to UNESCO report Zavidovo Nature park, located in Tver region, is one of the most ecologically clean places on the Earth.

### Tourism

Beautiful nature.  
Historical and cultural sights.  
Yachting, hunting, fishing.

### Leisure

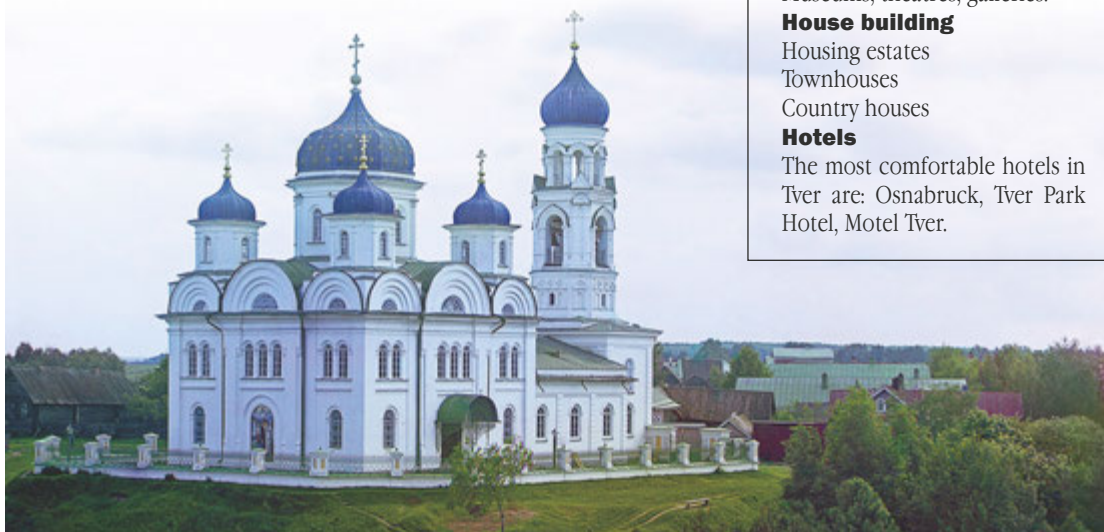
Tournaments (show jumping, sailing regattas, motocross).  
Large musical festivals (rock festivals, dancing open-air, jam sessions).  
Museums, theatres, galleries.

### House building

Housing estates  
Townhouses  
Country houses

### Hotels

The most comfortable hotels in Tver are: Osnabruck, Tver Park Hotel, Motel Tver.



# Association of regional investment agencies

**T**he ARIA is the platform for interaction and exchanging experience of the Russian regional agencies, coordination of investment attraction activities between the federal center and the regions, and integration of regional agencies into the international investment society.

The ARIA assists investors with providing information about:

- investment potential of Russia and its regions;
- governmental support programs for investors;
- priority sectors of the Russian economy for investment and investment considerations in each sector and region.

The ARIA also helps its members in providing services to develop relationship framework between Russian and foreign investors and investment agencies.

The ARIA was founded in March 2014 at the initiative of the federal executive authority of the Russian Federation, with the support of the regional authorities and the majority of regions of Russia.

The ARIA President is Linar Yakupov.

Members of the ARIA are development institutions from 23 subjects of Russia, representing seven federal districts of Russia.

Contacts:

Postal and actual address: 40, Myasnitskaya St., Bldg. 1, Moscow, 101000, Russia  
info@regions-russia.ru

Tel.: +7 495 997 90 82

More information about the ARIA you can find on the website **www.regions-russia.ru**

## Members of the Association

### **Altai Krai (Region)**

Territorial Autonomous Institution "Altai Centre for Public and Private Partnership and Investments Attraction" (Altai Centre of Investment and Development)

### **Arkhangelsk Region**

State Unitary Enterprise of Arkhangelsk Region "Arkhangelsk Investment Company" (GUP "IK ARKHANGELSK")

### **Vladimir Region**

OJSC "Corporation for Development of Vladimir Region"

### **Voronezh Region**

State-Financed Institution "Investments and Strategic Projects Agency" (AISP)

### **Trans-Baikal Territory**

OJSC "Investment Development Fund of Zabaykalsky Territory"

### **Republic of Kabardino-Balkaria**

OJSC "Agency of Investment and Development of Kabardino-Balkarian Republic"

### **Kaliningrad Region**

OJSC "Corporation for Development of Kaliningrad Region"

### **Kaluga Region**

OJSC "Corporation for Development of Kaluga Region"

### **Kamchatka Krai**

OJSC "Development Corporation of Kamchatka"

### **Kostroma Region**

Investment and Industrial Policy Management of the Administration of Kostroma Region

### **Moscow**

State Budgetary Institution City Agency for Investment Management (Moscow)  
Autonomous Non-profit Institution "Russian Investment Agency"  
National Council for Investment Climate Development (NCICD), (non-profit entity)

### **Murmansk Region**

OJSC "Murmansk Region Development Corporation"

### **Novosibirsk Region**

Autonomous Non-profit Institution "Agency for Attracting Investments in Siberia"

OJSC "Investment Development Agency of Novosibirsk Region"

### **Orenburg Region**

OJSC "Corporation for Development of Orenburg Region"

### **Republic of Bashkortostan**

State Autonomous Institution of the Republic of Bashkortostan "Agency for Attracting Investments"

### **Republic of Mordovia**

"Corporation for Development of Republic of Mordovia" Ltd.

### **Republic of North**

### **Ossetia – Alania**

Agency for Investment Development of the Republic of North Ossetia – Alania

### **Republic of Tatarstan**

Tatarstan Investment Development Agency

### **Rostov Region**

Investment Development Agency of Rostov Region (non-profit entity)

### **Ryazan Region**

OJSC "Corporation for Development of Ryazan Region"

### **Siberian Federal District**

Autonomous Non-profit Institution "Agency for Attracting Investments in Siberia"

### **Tomsk Oblast**

OJSC "Corporation for Development of Tomsk Oblast"

### **Yaroslavl Oblast**

State Budget Funded Entity "The Yaroslavl Oblast Agency for Investment and Cluster Development"

# REGIONS-RUSSIA

## A S S O C I A T I O N

# Far Eastern Transport Group

**F**ar Eastern Transport Group (DVTG) is a major transportation and forwarding company of Russia.

Group assets comprise of infrastructures, such as railroad car repair depots, container terminals and a seaport, as well as rolling stock. DVTG Group operates three locomotives and nearly 6,800 cars.

DVTG has over 15 representative offices across Russia and in London, Seoul and Tashkent.

DVTG has been working since 2000 to offer a full range of transportation and forwarding services to domestic, transit, export and import freight carried by rail, sea and intermodal transport in Russia, CIS member countries and far abroad.

DVTG is focused on transportation of a broad range of freight, including petroleum products, timber, coal, alumina, containers, etc.

**Dalvagonremont LLC** — the company's core activity is freight car repairs. Founded in 2008, it unites three railroad car repair depots:

**The Pavelets** (Moscow Railway) car repair depot — depot and capital repairs of fitting and universal flatcars, cement hoppers, open cars, dump cars, bi-level auto racks, covered cars, pellet and feeder hoppers;

**The Buzuluk** (South Urals Railway) car repair depot — depot and capital repairs of four-axle and eight-axle tank cars, open cars, flatcars, hot pellet hoppers, covered hoppers, dump cars and feeder hoppers;

**The Bureya** (Transbaikalian Railway) car repair depot — tank car interior cleaning and washing, depot repairs of tank cars, open cars and flatcars.



## Container terminals:

**ASIA TRANS TERMINAL**, Uzbekistan, Tashkent

The terminal handles freight from China and the Central Asia region forwarded to the European part of Russia and Europe. The terminal infrastructure is adjusted to the capacity for efficient service and handling of client freight. The terminal's annual capacity is 40,000 TEU.

**TUCHKOVO TERMINAL (CONTRANS)**, Ruza district, Moscow region

The terminal provides full handling of large-tonnage containers. The convenient location of the container terminal allows it to handle containers

transported by rail and by motor vehicle. The terminal has two railroad tracks with a total length exceeding 1,000 meters and an outdoor area for storing large-tonnage containers with a total space exceeding 30,000 sq m, which is sufficient for storing up to 1,700 containers. The terminal's annual capacity is 50,000 TEU.

**ZABAIKALSK TERMINAL**, Zabaikalsk, Transbaikalian territory

The terminal is one of the largest facilities handling Russia-China freight flows. The terminal and warehouses accept various types of freight for transportation, storage, loading and dispatch by rail and motor vehicle. The terminal's annual capacity is 40,000 TEU.



**NAKHODKA FISHING PORT** is situated on the north-western coast of the Sea of Japan, in the Bay of Nakhodka, and is connected to central Russia and EU countries by the Trans-Siberian railroad. The port occupies an area of 33.59 hectares. It has universal berths and can handle various kinds of freight. The FISHING PORT was founded in 1950. The northern part of the port was fully revamped in 2010-2012, and the CONTAINER TERMINAL with the annual capacity of 70,000 TEU was built.

The port parameters:

- the number of berths — 9, a total length of 1,271 meters and a depth of up to 11.75 meters;
- railroad tracks with a length of 10.2 kilometers, loading ramps and dead-end sidings;
- the deadweight of visiting vessels is up to 25,000 tonnes;
- the minimal depth of the sea channel is nine meters;
- the annual handling volume exceeds 600,000 tonnes;
- the staff is 330 persons.

The port loading fleet:

- 19 port cranes with a hoisting capacity from 6 to 16 tonnes;
- one Liebherr mobile crane with a hoisting capacity of 100 tonnes;
- two reach stackers;
- 60 automated and electrical lift trucks with a carrying capacity of 1–13.5 tonnes;
- three rack serving units with a carrying capacity of six tonnes;

- a Tadano mobile crane with a hoisting capacity of 40 tonnes;
- three shunting diesel locomotives.

Main types of freight handled by the port are containers, timber, rolled metal, fish, freight in bags, crates, boxes and big bags, other types of freight, motor vehicles, spare parts.

DVTG is implementing an investment project, Renovation and Modernization of the Nakhodka Fishing Port in the Russian Far East (the premises of the Vladivostok free port under Federal Law No. FZ-212 dated 13.07.2015). The investment project participates in the selection of projects to be fulfilled in the Far East, which is being done by the Russian Ministry of Far East Development, meets the criteria and primary objectives and tasks of the development of transportation and fisheries industries, the rapid development of the Far East and the Primorye territory and Russia's connection to international transport corridors, has high socio-economic significance for the region, and enjoys government support, including that in the development of relevant infrastructures.

DVTG welcomes the opportunity to attract foreign investment for the comprehensive implementation of investment projects of the group in the field of renovation and modernization of port infrastructures, the development of the fisheries transportation and logistics complex, the construction of cold storages, wholesale distribution centres and refrigerated container trains using brand new hardware, equipment and technology, the meeting of priorities set by the government for the development of economic sectors, the efficient use of the natural resource potential of the Far East and Russia's successful integration with the Asia Pacific region.



**DVTG.RU**



# ANCORT — reliable information shield for government and business



**C**ompany ANCORT is coeval with the information technology era; it has been one of the best known companies in the world specializing in cryptographic products and program support for the protection of state leaders, government agencies, armies, special-purpose and law enforcement services, businesses, entrepreneurs and personal (private) users of any level for quarter of a century. The total number of cryptographic equipment designed and delivered to over 64 states amounts to several hundred thousand pieces. Throughout the period of use of our technologies, customers have not made a single leakage claim. This result is guaranteed by unique unbreakable crypto-algorithms of ANCORT.

The independent evaluation body of the Royal Institute of Technology of Sweden (which makes scientific and technological appraisals of the achievements nominated for the Nobel Prize) was analyzing the ANCORT crypto-algorithm for several years and admitted that it was impossible to decipher in the period of existence of the universe, even by use of the most high-speed computers. The South African government made an examination of similar complexity, which confirmed the highest degree of security of our cryptographic technologies and their superiority over products of rivals from various countries.

Our legendary products and designs include the world most widely used encryption device MK 85S, the world first crypto-smartphone ANCORT A7, the world's most unbreakable crypto-algorithm, the world first mobile cryptodisk Stealthmobile and others.

New products carry on these traditions:

- Unique secure hardware crypto e-mail.
- **Cryptomessenger**, featuring security and functions superior to those of WhatsApp, Telegram, etc. that may be efficiently used in government management systems.
- The world first hardware encryption device **Stealthphone Hard** protecting information in mobile phones and computers. It reliably protects from bugging the speech transmitted by standard communication channels via any mobile phone, e-mail, files and computer stored information and may operate with any information storage device with WPAN (wireless personal area network) connection. The same technology is used

to protect communication via Skype, Viber, satellite phone, portable radio sets, etc, which makes **Stealthphone Hard** a unique instrument for separation of personal and corporate information (BYOD) and significantly reduces risks of stealth intercept and leakage of financial, service, technological and intellectual information, as well as personal information of corporate executives and shareholders.

We put emphasis on the development of our own **crypto-routers**, which exceed CISCO analogs by their security levels. This product may be efficiently used in the protection of banking information and video conferences. By personalizing the range of **crypto-router models**, we made possible their application by users of various levels, from government to corporate.

Another new product of ours, **Stealthphone OfficeGate**, is designed for encrypted communication with the office telephone network. Communication can be conducted by IP and GSM channels.

All multi-platform products of ANCORT integrated into the information security system **Stealthphone**, can be used as a basis for a high-security system of mobile bank and e-commerce.

In the words of ANCORT President Anatoly Klepov, "ASEAN countries traditionally belong to the category of our most important partners. We are ready to face new information security challenges and to have new joint projects in the Asia Pacific region, especially to broaden cooperation with government agencies and businessmen of Malaysia and Brunei.

"I am confident that successful cooperation between ANCORT, its Swiss branch Mobile Trust Telecommunications AG and ASEAN countries will be a certain guarantee of new mutually advantageous and useful projects aimed to provide information security in the region and the world at large."

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# Sukhoi Civil Aircraft Company

**T**he Sukhoi Superjet 100 (SSJ100), certified models RRJ-95B and RRJ-95LR-100, is a state-of-the-art 100-seat new generation regional jet, designed, developed and built by Sukhoi Civil Aircraft Company (SCAC), a Sukhoi and Finmeccanica-Alenia Aermacchi Company.

The SSJ100 is an advanced and cost-effective commercial aircraft, built with state-of-the-art technologies in aerodynamics, engine and aircraft systems. The SSJ100 can be used both at regional and mainline routes.

The first SSJ100 prototype was rolled out from SCAC's final assembly shop at Komsomolsk-on-Amur (Russia) in September 2007. The first flight was successfully accomplished in May 2008. In spring 2011 the aircraft operated its first commercial flight.

Certain requirements of the world leading airlines to the product have become the starting point for the SSJ100 design. The aircraft has been fully developed based on the digital technologies.

New technologies in aircraft production have been implemented, such as jiggles construction, automatic stitching of aircraft details, automatic riveting and others.

The Sukhoi Superjet 100 is equipped with two SaM146 turbofan engines specially developed and built for this aircraft. The SSJ100 incorporates the best of all the most modern Western technology.

Enhanced takeoff and landing performance, high cruising speed, operations in wide range of environmental conditions allow to plan flexibly route network, increasing the number of destinations.

The Sukhoi Superjet 100 cruises at a Maximum Operating Speed of Mach 0.81 and at 40,000 ft (12,200 m). It takes off from a 5,679 ft (1,731 m) runway in the basic range and 6,732 ft (2,052 m) in the long range. The operating range for the basic version is 1,645 nm (3,048 km) and 2,470 nm (4,578 km) for the long range version.

Long Range version has a longer, compared to the SSJ100 Basic, range of up to 2,470 nm (4,578 km), Maximum Take Off Weight — 109,019 lb (49,450 kg) and strengthened wings for increased weight. The SSJ100 LR is equipped with SaM146 engine increasing takeoff thrust performance by 5%.

SSJ100 can be efficiently operated in a wide range of climate conditions like those of Central Russia, its Far North, Indonesia, Laos and Mexican high-mountains regions. The aircraft operates at the range of temperatures varying from minus 54 to plus 45 degrees.

## **SSJ100: the right choice for airlines**

- It is the ideal complement for narrow-body operators;
- replacement of aircraft with larger capacity (such as the A320, B737) operated with low passenger payload during seasonal downturn. SSJ100 may substitute both aircraft of larger capacity for a long period in a "low" season and during a day;
- it offers the comfort of a narrow-body;
- SSJ100 is an active component in the concept of hubs, which allows airlines to optimize their costs, delivering passengers by a smaller aircraft in an airline base airport.

## **SSJ100: the right choice for passengers**

The comfort of the SSJ100 cabin is comparable with medium and long-haul aircraft:

- the height of passenger compartment in the central aisle is 83.46 inches (212 cm);
- comfortable wide seats, comparable to those being usually installed on medium and long-haul aircraft;
- wide central aisle;
- significant living space for each passenger: an increased seat pitch in SSJ100 basic configuration (32 inches (81.28 cm)) allows even tall passengers to feel comfortable on-board;
- large windows for natural light and better outside view;
- spacious 78.74 inches (2 m) overhead bins without inside partitions for convenient accommodation of hand luggage;
- LED lighting system with warm light;
- roomy toilets, the one in the rear service area is adapted for people with reduced mobility, in addition, it is equipped with a wide diaper board;
- boarding to SSJ100 can be performed through a mobile stairway and a boarding bridge as well.



# SUKHOI

**CIVIL AIRCRAFT**

A Sukhoi and Alenia Aermacchi Company



# Air Launch Aerospace Corporation



**A**ir Launch Aerospace Corporation was founded in May 1999 by Polyot Cargo Airlines and Khimavtomatiki Design Bureau to develop a space transportation system for spacecraft insertion into near-Earth orbits using a space launch vehicle ejected from the Antonov An-124-100 VS. Air Launch Aerospace Corporation is implementing a project aimed at faster, more efficient and less expensive delivery of satellites to orbit. This is achieved by use of the vast expertise of project parties in the design of aerospace system and the availability of highly reliable Russian rocket engines combined with unique capacities of the heavy transport jet Antonov An-124-100 Ruslan.

The goal of the Air Launch project is to create a light-haul space transportation system competitive on the global market of launch services for inserting satellites into any near-Earth orbits, including geo-transitional and stationary, and departure trajectories for transfers to the Moon and planets of the Solar System.

The project is tasked to:

- launch, deploy and replenish constellations of low-orbit light satellites of various communication systems and Earth monitoring (remote sensing of the Earth surface and atmosphere, operative control of emergency situations);
- deliver to high circular, highly elliptical and geostationary orbits light telecommunication

satellites, remote sensing and navigation satellites;

- insert into practically every type of near-Earth orbits light scientific satellites for studying the Earth, near-Earth and near-Sun space and astrophysical research;
- deliver light research satellites to the Moon and departure trajectories for transfer to planets of the Solar System.



## BRIDGE

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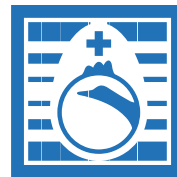
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# SPE AVIVAC LTD.

Scientific and production enterprise AVIVAC is the leading Russian producer of biological products for specific prevention of infectious diseases of birds. The enterprise has been working at the market of industrial poultry farming for about a quarter of the century, successfully resolving issues of veterinary ensuring epizootic wellbeing of poultry farms in Russia, CIS countries and abroad.

The range of products includes more than 60 names:

- The inactivated and live vaccines of AVIVAC series
- Diagnostic test systems of AVIVAC series

All preparations of AVIVAC series have certificates of conformity and meet the requirements of the international standards. Capacities of the enterprise are certified for the GMP standard by the European experts that guarantees the European quality of biological products.

In the Diagnostic center of SPE AVIVAC it is possible to receive the advisory help, to pass training, to define biological activity of vaccines.

Specialists of the enterprise and the Diagnostic center AVIVAC pay special attention to veterinary maintenance of products, including an integrated approach to carrying out specific prevention and diagnostics of infectious diseases with an assessment of risks of spread of diseases, selection of schemes of birds' vaccination, laboratory diagnostics of diseases.

Production of high-quality veterinary biological products according to GMP requirements. The production is certified and registered in the Russian Federation and the CIS. We are sure of efficiency of our offers and are ready to business cooperation. Our long-term research and production experience is a guarantee of your success!

SPE AVIVAC is the guarantee of quality, the certificate of high level of a demand and reliability of experts.  
We are sure of our offers' efficiency and ready to business partnership.

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Company Morton construction an ultra modern buildings



Building high-tech clusters and technoparks

УЗНАТЬ БОЛЬШЕ

